[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED]

$$
\text { For the fiscal year ended JUNE 30, } 1999
$$

or
[ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

$$
\begin{aligned}
& \text { For the transition period from } \quad \text { to } \\
& \text { Commission file number } 0-5151
\end{aligned}
$$

A) Full title of the plan:

SALARIED EMPLOYEES' SAVINGS PLAN 401(k)
B) Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

FLEXSTEEL INDUSTRIES, INC., P.0. BOX 877, DUBUQUE, IA 52004-0877

THE PLAN. Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

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Salaried Employees' Savings Plan 401(k)
(Name of Plan)
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Date: September 2, 1999
/S/ R. J. KLOSTERMAN

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R.J. Klosterman
VICE PRESIDENT OF FINANCE AND
PRINCIPAL FINANCIAL OFFICER
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## INDEPENDENT AUDITORS' REPORT

Flexsteel Industries, Inc. Salaried Employees' Savings Plan 401(k):

We have audited the combining statements of financial position of the Flexsteel Industries, Inc. Salaried Employees' Savings Plan 401(k) (the "Plan") as of June 30, 1999 and 1998 and the related combining statements of income and changes in plan equity for each of the three years in the period ended June 30, 1999. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of the Plan as of June 30, 1999 and 1998, and the results of its operations for each of the three years in the period ended June 30,1999 in conformity with generally accepted accounting principles.

|  | Flexsteel <br> Industries, Inc. <br> Common <br> Stock Fund | Common Stock Fund | Guaranteed Interest Account | Private <br> Market <br> Bond and <br> Mortgage <br> Account | Stock Index Fund | Money Market Account |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash | \$ 36,425 |  |  |  |  |  |
| Employee Contributions Receivable | 4,361 | \$ 21,438 | \$ 19,782 | \$ 3,861 | \$ 11, 660 | \$ 1,567 |
| Company Contributions Receivable | 613 | 2,637 | 2,282 | 600 | 1,312 | 811 |
| Investment in Flexsteel Industries, Inc. <br> Common Stock Fund - Par Value \$1 Per <br> Share; at market 137,258 shares at $\$ 13.3130$ <br> each | 1,827,316 |  |  |  |  |  |
| Investment in Common Stock Fund |  | 7,624,988 |  |  |  |  |
| Investment in Private Market Bond and Mortgage Account |  |  |  | 1,119,406 |  |  |
| Investment in Guaranteed Interest Account |  |  | 4,113,901 |  |  |  |
| Investment in Stock Index Fund |  |  |  |  | 1,721,133 |  |
| Investment in Money Market Account |  |  |  |  |  | 118,035 |
| Investment in International Stock Account . |  |  |  |  |  |  |
| Investment in Small Company Stock Fund |  |  |  |  |  |  |
|  | ========== | ========= | ========== | ========== | ========== | ======== |
| Total Assets | \$1,868,715 | \$7,649, 063 | \$4,135,965 | \$1,123, 867 | \$1, 734, 105 | \$120, 413 |
| PLAN EQUITY |  |  |  |  |  |  |
| Total plan equity | \$1,868, 715 | \$7,649, 0633 | \$4,135,965 | \$1,123, 867 | \$1,734,105 | \$120, 413 |

## [WIDE TABLE CONTINUED]



|  | Flexsteel Industries, Inc. Common Stock Fund | Common <br> Stock <br> Fund | Guaranteed Interest Account | Private <br> Market <br> Bond and <br> Mortgage <br> Account | Stock <br> Index <br> Fund |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Cash | \$ 13,355 |  |  |  |  |
| Employee Contributions Receivable | 3,197 | \$ 21,897 | \$ 18,523 | \$ 4,998 | \$ 4,309 |
| Company Contributions Receivable | 592 | 2,711 | 2,829 | 701 | 519 |
| Investment in Flexsteel Industries, Inc. <br> Common Stock Fund - Par Value \$1 Per <br> Share; at market 123,474 shares at $\$ 14.00$ each | 1,728,636 |  |  |  |  |
| Investment in Common Stock Fund |  | 6,636,372 |  |  |  |
| Investment in Private Market Bond and Mortgage Account |  |  |  | 1,000,662 |  |
| Investment in Guaranteed Interest Account |  |  | 4,007,667 |  |  |
| Investment in Stock Index Fund |  |  |  |  | 583,110 |
| Investment in Money Market Account |  |  |  |  |  |
| Investment in International Stock Account |  |  |  |  |  |
| Investment in Small Company Stock Fund |  |  |  |  |  |
| Total Assets | \$1,745,780 | \$6,660,980 | \$4,029,019 | \$1,006,361 | \$587, 938 |
| PLAN EQUITY |  |  |  |  |  |
| Total plan equity | $\$ 1,745,780$ $========$ | \$6,660,980 | \$4,029, 019 $========-$ | $\begin{aligned} & \$ 1,006,361 \\ & ========== \end{aligned}$ | $\underset{=======}{\$ 587,938}$ |

[WIDE TABLE CONTINUED]


FLEXSTEEL INDUSTRIES, INC.
SALARIED EMPLOYEES' SAVINGS PLAN 401(k) COMBINING STATEMENTS OF INCOME AND CHANGES IN PLAN EQUITY JUNE 30, 1999, 1998, and 1997

|  | Flexsteel Industries, Inc. Common Stock Fund |  | Common Stock Fund | Guaranteed Interest Account | Private <br> Market <br> Bond and <br> Mortgage <br> Account |  | Stock <br> Index <br> Fund |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1999: |  |  |  |  |  |  |  |
| Net Investment Income |  |  |  |  |  |  |  |
| Cash Dividend on Flexsteel Common Stock | \$ 63, 821 |  |  |  |  |  |  |
| Interest | 29 |  |  | \$ 235,717 | \$ 26,518 |  |  |
| Total | 63,850 |  |  | 235,717 | 26,518 |  |  |
| Employee Contributions | 88,578 | \$ | 338,259 | 305,895 | 76,770 | \$ | 145,092 |
| Company Contributions | 19,379 |  | 47,302 | 43,455 | 13,089 |  | 21,460 |
| Net Appreciation in Fair Value of Investments | $(56,253)$ |  | 1,181,099 |  |  |  | 240,162 |
| Withdrawals | $(15,012)$ |  | $(213,061)$ | $(228,084)$ | $(52,332)$ |  | $(9,850)$ |
| Transfers (To) From Other Investment Programs | 22,393 |  | $(365,516)$ | $(250,037)$ | 53,461 |  | 749,303 |
| Increase (Decrease) in Plan Equity | 122,935 |  | 988,083 | 106,946 | 117,506 |  | 1,146,167 |
| Plan Equity - Beginning of Year .. | 1,745,780 |  | 6,660,980 | 4,029,019 | 1,006,361 |  | 587,938 |
| Plan Equity - End of Year | \$ 1, 868, 715 |  | 7,649,063 | \$ 4,135,965 | \$ 1, 123, 867 |  | 1,734,105 |
| 1998: |  |  |  |  |  |  |  |
| Net Investment Income |  |  |  |  |  |  |  |
| Cash Dividend on Flexsteel Common Stock . | \$ 62,239 |  |  |  |  |  |  |
| Interest | 716 |  |  | \$ 235,284 | \$ 93,900 |  |  |
| Total | 62,955 |  |  | 235,284 | 93,900 |  |  |
| Employee Contributions | 68,483 |  | 325,628 | 253, 354 | 71, 879 | \$ | 34,391 |
| Company Contributions | 16,586 |  | 48,941 | 42,222 | 12,117 |  | 5,869 |
| Net Appreciation in Fair Value of Investments | 303, 009 |  | 1,096,664 |  |  |  | 77,597 |
| Withdrawals ........................... | $(215,928)$ |  | $(122,532)$ | $(197,877)$ | $(31,952)$ |  | $(4,011)$ |
| Transfers (To) From Other Investment Programs | $(56,313)$ |  | 95,998 | $(510,192)$ | $(45,017)$ |  | 355,489 |
| Increase (Decrease) in Plan Equity | 178,792 |  | 1,444,699 | $(177,209)$ | 100,927 |  | 469,335 |
| Plan Equity - Beginning of Year | 1,566,988 |  | 5,216,281 | 4,206,228 | 905,434 |  | 118,603 |
| Plan Equity - End of Year | \$ 1,745, 780 |  | 6,660,980 | \$ 4, 029, 019 | \$ 1, 006, 361 | \$ | 587,938 |
| 1997: |  |  |  |  |  |  |  |
| Net Investment Income |  |  |  |  |  |  |  |
| Cash Dividend on Flexsteel Common Stock | \$ 60,267 |  |  |  |  |  |  |
| Interest | 294 |  |  | \$ 253,338 | \$ 78,880 |  |  |
| Total | 60,561 |  |  | 253,338 | 78,880 |  |  |
| Employee Contributions | 75,753 | \$ | 290,690 | 275,357 | 74,478 | \$ | 4,460 |
| Company Contributions | 19,223 |  | 45, 065 | 47,245 | 12,287 |  | 1,065 |
| Net Appreciation in Fair Value of Investments | $(2,107)$ |  | 1,165,085 |  |  |  | 33,352 |
| Withdrawals | $(48,100)$ |  | $(131,062)$ | $(362,588)$ | $(28,604)$ |  | $(17,435)$ |
| Transfers (To) From Other Investment Programs | $(1,159)$ |  | 50,529 | $(354,596)$ | $(65,967)$ |  | 370 |
| Increase (Decrease) in Plan Equity | 104,171 |  | 1,420,307 | $(141,244)$ | 71, 074 |  | 21,812 |
| Plan Equity - Beginning of Year .............. | 1,462,817 |  | 3,795,974 | 4,347,472 | 834,360 |  | 96,791 |
| Plan Equity - End of Year | \$ 1,566,988 |  | 5,216,281 | \$ 4,206,228 | \$ 905,434 | \$ | 118,603 |

[WIDE TABLE CONTINUED]

## 1999:

## Net Investment Income

Cash Dividend on Flexsteel Common Stock .....
Money
Market
Account
$----------~$



## 1998

Net Investment Income
Cash Dividend on Flexsteel Common Stock .....
Interest
Total
Employee Contributions
Company Contributions
Net Appreciation in Fair Value of Investments Withdrawals
(To) From Other Investment Programs
Transfers (TO) in Plan Equity ..........
Plan Equity - Beginning of Year
$=========$
$=========$
===========


1997
Net Investment Income
Cash Dividend on Flexsteel Common Stock ......


| \$ | 4,798 |
| :---: | :---: |
|  | 4,798 |
|  | 12,564 |
|  | 1,969 |
|  | $(2,925)$ |
|  | 23,241 |
|  | 39,647 |
|  | 70,984 |
| \$ | 110,631 |




See accompanying Notes to Financial Statements

## SALARIED EMPLOYEES' SAVINGS PLAN 401(k)

NOTES TO FINANCIAL STATEMENTS

## PLAN DESCRIPTION

The Flexsteel Industries, Inc. Salaried Employees' Savings Plan 401(k) (the "Plan") was established effective July 1, 1985 by Flexsteel Industries, Inc. (the "Company"). The Plan is available to certain salaried, salesmen and office employees that have one year of eligible service and have reached the age of twenty-one. Participation is voluntary.

The Plan allows eligible employees to elect to have from 1\% to $14 \%$ (salesmen are subject to a $4 \%$ maximum) of their basic pre-tax pay contributed to the Plan. Employee contributions are subject to a maximum of $\$ 10,000$ in calendar year 1999 by law. The Company contributes an amount equal to $25 \%$ of the first $4 \%$ of pay the employee contributes. Participant and Company basic contributions are $100 \%$ vested. The Company, at its option, may also contribute additional amounts to be allocated amongst all participants based on the participants' pay; such additional company contributions vest over 7 years ( $20 \%$ after 3 years, $40 \%$ after 4 years, $60 \%$ after 5 years, $80 \%$ after 6 years, and $100 \%$ after 7 years).

Plan participants direct their contributions to any of the eight investment accounts available:

1) The FLEXSTEEL INDUSTRIES, INC. COMMON STOCK FUND, which consists of the Company's common stock.
2) A COMMON STOCK FUND, which consists of common stock and other equity securities, and also may include short-term money market instruments, cash or cash equivalents.
3) A GUARANTEED INTEREST ACCOUNT, which is an insurance company account that provides a guaranteed interest rate for a five-year period.
4) A PRIVATE MARKET BOND AND MORTGAGE ACCOUNT, which is an insurance company account that provides for competitive yield debt securities.
5) A STOCK INDEX FUND, which is a pooled investment account invested in the common stock of those firms included in the Standard \& Poor's 500 Stock Index.
6) A MONEY MARKET ACCOUNT, which is an insurance company account primarily invested in commercial paper with maturities of one year or less.
7) An INTERNATIONAL STOCK ACCOUNT, which invests in stocks of companies in Western Europe and Asia.
8) A SMALL COMPANY STOCK FUND, which invests in stocks of relatively smaller companies.

Assets of the Plan are held by a "Custodian," the Principal Mutual Life Insurance Company, except for the Flexsteel Industries, Inc. Common Stock Fund that is held by the American Trust \& Savings Bank of Dubuque, Iowa (the "Trustee"). The Plan is administered by a committee appointed by the Board of Directors of the Company. Distributions are paid upon retirement, termination of employment, death, disability, or in hardship cases. Non-vested contributions revert to the Company upon termination of employment. Upon termination of the Plan, participant accounts become fully vested and non-forfeitable.

At June 30, 1999 the Plan had 523 participants, of which there were 190 participants in the Flexsteel Industries, Inc. Common Stock Fund, 398 participants in the Common Stock Fund, 390 participants in the Guaranteed Interest Accounts, 207 participants in the Private Market Bond and Mortgage Account, 155 participants in the Stock Index Fund, 83 participants in the Money Market Account, 229 participants in the International Stock Fund, and 255 participants in the Small Company Stock Fund.
2) SIGNIFICANT ACCOUNTING POLICIES

The Plan uses the accrual basis of accounting. Investments in common stock are recorded at the market value based on market quotations. Other investments are stated at market value as determined by the Trustee and Custodian based on the market value of the funds and the participation in each fund. The cost of investments sold is determined by the average cost method.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## 3) INCOME TAXES

The Plan has received a determination from the Internal Revenue Service that the Plan is exempt from Federal income taxes. Participants are not taxed currently on their contributions or on Company contributions to the Plan. Distributions to participants generally are subject to Federal and State income tax at the time of distribution; certain distributions may receive more favorable tax treatment.
4) NET APPRECIATION (DEPRECIATION) IN FAIR VALUE OF INVESTMENTS

The unrealized appreciation (depreciation) in the investment accounts is as follows:


The cost of investments in the Guaranteed Interest Account, Private Market Bond and Mortgage Account, and Money Market Account approximate market.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 5) RELATED PARTY TRANSACTIONS

All administrative costs of the Plan are paid by the Company. Brokers' commissions and fees, if any, incurred in connection with the segregated funds are paid by the Plan.

The Plan had the following transactions in the Flexsteel Common Stock Fund or in the Custodian's funds for the year ended June 30, 1999, 1998 and 1997 (shares in parentheses):

| 1999 : | PURCHASES | SALES (1) | $\begin{gathered} \text { COST OF } \\ \text { SALES (1) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| FUND |  |  |  |
| Flexsteel Industries, Inc. Common Stock Fund | \$ 160, 512(14, 169) | \$ 4,998(385) | \$ 4,998 |
| Common Stock Fund | \$ 386,095 | \$ 578,577 | \$ 578,577 |
| Guaranteed Interest Account | \$ 348,637 | \$ 478, 121 | \$ 478, 121 |
| Private Market Bond and Mortgage Account | \$ 91,097 | \$ (1, 129) | \$ (1, 129) |
| Stock Index Fund | \$ 158,409 | \$(739, 453) | \$(739, 453 ) |
| Money Market Account | \$ 21,446 | \$ 20,516 | \$ 20,516 |
| International Stock Account | \$ 124,557 | \$ 29,413 | \$ 29,413 |
| Small Company Stock Fund | \$ 166,735 | \$ 215, 868 | \$ 215,868 |
| 1998: | PURCHASES | SALES (1) | $\begin{aligned} & \text { COST } \text { OF } \\ & \text { SALES } \end{aligned}$ |
| FUND |  |  |  |
| Flexsteel Industries, Inc. Common Stock Fund | \$ 47, 231(3, 769 ) | \$ 164, 740(11, 795 ) | \$ 164,740 |
| Common Stock Fund | \$ 371, 321 | \$ 26,534 | \$ 26,534 |
| Guaranteed Interest Account | \$ 295,631 | \$ 708, 069 | \$ 708, 069 |
| Private Market Bond and Mortgage Account | \$ 83,209 | \$ 76,969 | \$ 76,969 |
| Stock Index Fund | \$ 35,786 | \$(351, 478$)$ | \$(351, 478) |
| Money Market Account | \$ 15,410 | \$ 23, 251 | \$ 23, 251 |
| International Stock Account | \$ 125,553 | \$ (11, 250) | \$ (11, 250) |
| Small Company Stock Fund | \$ 189,341 | \$ 55,672 | \$ 55,672 |
|  |  |  | COST OF |
| 1997: | PURCHASES | SALES (1) | SALES (1) |
| FUND |  |  |  |
| Flexsteel Industries, Inc. Common Stock Fund | \$ 116,599(9, 791 ) | \$ 11,969(1, 000) | \$ 11,969 |
| Common Stock Fund | \$ 334,171 | \$ 83,244 | \$ 83,244 |
| Guaranteed Interest Account | \$ 326,041 | \$ 711,660 | \$ 711,660 |
| Private Market Bond and Mortgage Account | \$ 87,350 | \$ 94,571 | \$ 94,571 |
| Stock Index Fund | \$ 5,510 | \$ 17,065 | \$ 17,065 |
| Money Market Account | \$ 14,419 | \$ (20, 316) | \$ (20, 316 ) |
| International Stock Account | \$ 108, 080 | \$ $(137,111)$ | \$(137, 111) |
| Small Company Stock Fund | \$ 158, 667 | \$ $(42,134)$ | \$ (42, 134) |

(1) Amount is net of transfers

## CONSENT OF INDEPENDENT AUDITORS

Flexsteel Industries, Inc.:
We consent to the incorporation by reference in Registration Statement No. 33-1836 on Form S-8 as amended by Post-Effective Amendment No. 1 for the Flexsteel Salaried Employees' Savings Plan 401(k) of our report dated August 5, 1999 appearing in the Annual Report on Form 11-K of the Flexsteel Salaried Employees' Savings Plan 401(k) for the year ended June 30, 1999.

DELOITTE \& TOUCHE LLP
Minneapolis, Minnesota
September 29, 1999

