SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 11-K
[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED]
For the fiscal year ended JUNE 30, 1997
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

> For the transition period from to

Commission file number 0-5151
Full title of the plan:
SALARIED EMPLOYEES' SAVINGS PLAN 401(K)
B) Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

FLEXSTEEL INDUSTRIES, INC., P.O. BOX 877, DUBUQUE, IA 52004-0877
THE PLAN. Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Salaried Employees' Savings Plan 401(k)
(Name of Plan)

Date: September 9, 1997
/S/ R. J. KLOSTERMAN
R.J. Klosterman

VICE PRESIDENT OF FINANCE AND
PRINCIPAL FINANCIAL OFFICER

## INDEPENDENT AUDITORS' REPORT

Flexsteel Industries, Inc. Salaried Employees' Savings Plan 401(k):
We have audited the combining statements of financial position of the Flexsteel Industries, Inc. Salaried Employees' Savings Plan 401(k) (the "Plan") as of June 30, 1997 and 1996 and the related combining statements of income and changes in plan equity for each of the three years in the period ended June 30, 1997. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of the Plan as of June 30, 1997 and 1996, and the results of its operations for each of the three years in the period ended June 30, 1997 in conformity with generally accepted accounting principles.

DELOITTE \& TOUCHE LLP

FLEXSTEEL INDUSTRIES，INC． SALARIED EMPLOYEES＇SAVINGS PLAN 401（k） COMBINING STATEMENTS OF FINANCIAL POSITION JUNE 30， 1997

1997：

| FLEXSTEEL |  |  | PRIVATE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRIES， |  |  | MARKET |  |  | INTER－ | SMALL |  |
| INC． |  | GUARANTEED | BOND AND | STOCK | MONEY | NATIONAL | COMPANY |  |
| COMMON | COMMON | INTEREST | MORTGAGE | INDEX | MARKET | STOCK | STOCK |  |
| STOCK FUND | STOCK FUND | ACCOUNT | ACCOUNT | FUND | ACCOUNT | ACCOUNT | FUND | TOTAL |

ASSETS

| Cash | \＄ | 17，307 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \＄ | 17，307 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee Contributions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receivable |  | 3，490 | \＄ | 18，812 | \＄ | 18，382 | \＄ | 4，258 | \＄ | 329 | \＄ | 810 | \＄ | 4，643 | \＄ | 8，450 |  | 59，174 |
| Company Contributions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receivable |  | 1，066 |  | 2，548 |  | 3，025 |  | 653 |  | 25 |  | 123 |  | 737 |  | 1，250 |  | 9，427 |

Investment in Flexsteel
Industries，Inc．Common
Stock－Par Value \＄1
Per Share；at market
131,500 shares at
\＄11．75 each ．．．．．．．．．．．．1，545，125


Investment in Guaranteed

Investment in Stock
Index Fund
118， 249
Investment in Money
Market Account ．．．．．．．．．．
Investment in International Stock Account ．．．．．．．．．
Investment in Small Company Stock Fund $\qquad$ Total Assets

PLAN EQUITY
Total plan equity $\qquad$ $\$ 1,566,988 \quad \$ 5,216,281 \$ 4,206,228 \quad \$ 905,434 \quad \$ 118,603 \quad \$ 110,631 \quad \$ 682,629 \quad \$ 951,439 \quad \$ 13,758,233$
＝＝ニーニーニー＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝＝

FLEXSTEEL INDUSTRIES, INC. SALARIED EMPLOYEES' SAVINGS PLAN 401(k) COMBINING STATEMENTS OF FINANCIAL POSITION JUNE 30, 1996


|  | FLEXSTEEL INDUSTRIES, INC. COMMON STOCK FUND | COMMON STOCK FUND | GUARANTEED INTEREST ACCOUNT | PRIVATE <br> MARKET BOND AND MORTGAGE ACCOUNT | STOCK <br> INDEX <br> FUND | MONEY <br> MARKET <br> ACCOUNT | INTERNATIONAL STOCK ACCOUNT | SMALL COMPANY STOCK FUND | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1997: |  |  |  |  |  |  |  |  |  |
| Net Investment Income |  |  |  |  |  |  |  |  |  |
| Cash Dividends on Flexsteel Common Stock............... | \$ 60,267 |  |  |  |  |  |  |  | \$ 60,267 |
| Interest | 294 |  | \$ 253, 338 | \$ 78,880 |  | \$ 4,798 |  |  | 337, 310 |
| Total | 60,561 |  | 253,338 | 78,880 |  | 4,798 |  |  | 397,577 |
| Employee Contributions | 75,753 | \$ 290,690 | 275,357 | 74,478 | \$ 4,460 | 12,564 | \$ 92, 263 | \$136,747 | 962,312 |
| Company Contributions .. | 19,223 | 45, 065 | 47,245 | 12,287 | 1,065 | 1,969 | 17,193 | 24,053 | 168,100 |
| Net Appreciation in Fair |  |  |  |  |  |  |  |  |  |
| Value of Investments | $(2,107)$ | 1,165, 085 |  |  | 33,352 |  | 122,790 | 125,363 | 1,444, 483 |
| Withdrawals | $(48,100)$ | $(131,062)$ | $(362,588)$ | $(28,604)$ | $(17,435)$ | $(2,925)$ | $(10,577)$ | $(157,760)$ | $(759,051)$ |
| Transfers (To) From Other Investment Programs |  |  |  |  |  |  |  |  |  |
| Investment Programs ........... | $(1,159)$ | 50,529 | $(354,596)$ | $(65,967)$ | 370 | 23,241 | 147,688 | 199,894 |  |
| Increase in Plan Equity ...... | 104,171 | 1,420,307 | $(141,244)$ | 71, 074 | 21,812 | 39,647 | 369,357 | 328,297 | 2, 213,421 |
| Plan Equity - Beginning of Year.. | 1,462,817 | 3,795,974 | 4,347,472 | 834,360 | 96,791 | 70,984 | 313,272 | 623,142 | 11,544,812 |
| Plan Equity - End of Year | \$1,566,988 | \$5,216,281 | \$4,206,228 | \$905,434 | \$118,603 | \$110, 631 | \$682, 629 | \$951, 439 | \$13,758, 233 |
| 1996: |  |  |  |  |  |  |  |  |  |
| Net Investment Income |  |  |  |  |  |  |  |  |  |
| Cash Dividends on Flexsteel Common Stock............... | \$ 55,375 |  |  |  |  |  |  |  | \$ 55,375 |
| Interest | 334 |  | \$ 273,600 | \$ 42,443 |  | \$ 3,317 |  |  | 319,694 |
| Total | 55,709 |  | 273,600 | 42,443 |  | 3,317 |  |  | 375, 069 |
| Employee Contributions | 86,646 | \$ 256,401 | 321,675 | 89,823 | \$ 7,306 | 11,386 | \$ 65, 272 | \$ 96, 323 | 934,832 |
| Company Contributions | 18,303 | 40,007 | 54,506 | 15,211 | 1,697 | 1,947 | 12,687 | 17,299 | 161,657 |
| Net Appreciation in Fair |  |  |  |  |  |  |  |  |  |
| Value of Investments. | 176,968 | 819,100 |  |  | 19,021 |  | 38,056 | 106,732 | 1,159,877 |
| Withdrawals .......... | $(103,805)$ | $(71,648)$ | $(487,454)$ | $(41,370)$ | $(3,426)$ | $(4,090)$ | $(2,236)$ | $(8,995)$ | $(723,024)$ |
| Transfers (To) From Other Investment Programs |  |  |  |  |  |  |  |  |  |
| Investment Programs .. | 83,543 | 2,146 | $(263,304)$ | $(57,574)$ | 1,845 | (758) | 88,960 | 145,142 |  |
| Increase (Decrease) in |  |  |  |  |  |  |  |  |  |
| Plan Equity ............... | 317,364 | 1,044,006 | $(100,977)$ | 48,533 | 26,443 | 11,802 | 202,739 | 356,501 | 1,908,411 |
| Plan Equity - Beginning of Year.. | 1,145,453 | 2,749,968 | 4,448,449 | 785,827 | 70,348 | 59,182 | 110.533 | 266,641 | 9,636,401 |
| Plan Equity - End of Year | \$1,462, 817 | \$3,795,974 | \$4,347, 472 | \$834, 360 | \$ 96,791 | \$ 70,984 | \$313, 272 | \$623,142 | \$11, 544, 812 |

1995:
Net Investment Income


See accompanying Notes to Financial Statements

FLEXSTEEL INDUSTRIES, INC.

## SALARIED EMPLOYEES' SAVINGS PLAN 401(k)

NOTES TO FINANCIAL STATEMENTS

## PLAN DESCRIPTION

The Flexsteel Industries, Inc. Salaried Employees' Savings Plan 401(k) (the "Plan") was established effective July 1, 1985 by Flexsteel Industries, Inc. (the "Company"). The Plan is available to certain salaried, salesmen and office employees that have one year of eligible service and have reached the age of twenty-one. Participation is voluntary.

The Plan allows eligible employees to elect to have from $1 \%$ to $10 \%$ (salesmen are subject to a $4 \%$ maximum) of their basic pre-tax pay contributed to the Plan. Employee contributions are subject to a maximum of $\$ 9,500$ in calendar year 1997 by law. The Company contributes an amount equal to 25\% of the first 4\% of pay the employee contributes. Participant and Company basic contributions are $100 \%$ vested. The Company, at its option, may also contribute additional amounts to be allocated amongst all participants based on the participants' pay; such additional company contributions vest over 6 years (40\% after 3 years, $60 \%$ after 4 years, $80 \%$ after 5 years, and $100 \%$ after 6 years).

Plan participants direct their contributions to any of the eight investment accounts available:

1) The FLEXSTEEL INDUSTRIES, INC. COMMON STOCK FUND, which consists of the Company's common stock.
2) A COMMON STOCK FUND, which consists of common stock and other equity securities, and also may include short-term money market instruments, cash, or cash equivalents.
3) A GUARANTEED INTEREST ACCOUNT, which is an insurance company account that provides a guaranteed interest rate for a five-year period.
4) A PRIVATE MARKET BOND AND MORTGAGE ACCOUNT, which is an insurance company account that provides for competitive yield debt securities.
5) A STOCK INDEX FUND, which is a pooled investment account invested in the common stock of those firms included in the Standard \& Poor's 500 Stock Index.
6) A MONEY MARKET ACCOUNT, which is an insurance company account primarily invested in commercial paper with maturities of one year or less.
7) An INTERNATIONAL STOCK ACCOUNT, which invests in stocks of companies in Western Europe and Asia.
8) A SMALL COMPANY STOCK FUND, which invests in stocks of relatively smaller companies.

Assets of the Plan are held by a "Custodian," the Principal Mutual Life Insurance Company, except for the Flexsteel Industries, Inc. Common Stock Fund that is held by the American Trust \& Savings Bank of Dubuque, Iowa (the "Trustee"). The Plan is administered by a committee appointed by the Board of Directors of the Company. Distributions are paid upon retirement, termination of employment, death, disability, or in hardship cases. Non-vested contributions revert to the Company upon termination of employment. Upon termination of the Plan, participant accounts become fully vested and non-forfeitable.

At June 30, 1997, the Plan had 506 participants, of which there were 197 participants in the Flexsteel Industries, Inc. Common Stock Fund, 360 participants in the Common Stock Fund, 418 participants in the Guaranteed Interest Accounts, 208 participants in the Private Market Bond and Mortgage Account, 40 participants in the Stock Index Fund, 62 participants in the Money Market Account, 190 participants in the International Stock Fund, and 218 participants in the Small Company Stock Fund.
2) SIGNIFICANT ACCOUNTING POLICIES

The Plan uses the accrual basis of accounting. Investments in common stock are recorded at market value based on market quotations. Other investments are stated at market value as determined by the Trustee and Custodian based on the market value of the funds and the participation in each fund. The cost of investments sold is determined by the average cost method.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

3) INCOME TAXES

The Plan has received a determination from the Internal Revenue Service that the Plan is exempt from Federal income taxes. Participants are not taxed currently on their contributions or on Company contributions to the Plan.
Distributions to participants generally are subject to Federal and State income tax at the time of distribution; certain distributions may receive more favorable tax treatment.
4) NET APPRECIATION (DEPRECIATION) IN FAIR VALUE OF INVESTMENTS

The unrealized appreciation (depreciation) in the investment accounts is as follows:

| COST | MARKET | NET APPRECIATION |
| :---: | :---: | :---: | :---: |
| (DEPRECIATION) |  |  |

Flexsteel Industries, Inc. Common Stock
Fund

| Balance, June 30, 1994 | \$ 1, 074,915 |
| :---: | :---: |
| Net change during year | 237,419 |
| Balance, June 30, 1995 | 1,312,334 |
| Net change during year | 140, 239 |
| Balance, June 30, 1996 | 1,452,573 |
| Net change during year | 105,400 |
| Balance, June 30, 1997 | \$ 1,557,973 |

$\$ 1,217,391$
$(92,766)$
-------
$1,124,625$
317,207
-------
$1,441,832$
103,293
-------
$\$ 1,545,125$
$=========$

| \$ | $\begin{gathered} 142,476 \\ (330,185) \end{gathered}$ |
| :---: | :---: |
|  | $(187,709)$ |
|  | 176,968 |
|  | $(10,741)$ |
|  | $(2,107)$ |
| \$ | $(12,848)$ |

Common Stock Fund
Balance, June 30, 1994
Net change during year

| $\begin{array}{r} \$ 1,418,337 \\ 202,780 \end{array}$ |  |
| :---: | :---: |
|  | 1,621,117 |
|  | 228,040 |
|  | 1,849,157 |
|  | 253,638 |
| \$ 2, 102, $=====$ |  |
|  |  |


|  | $\begin{array}{r} 2,097,748 \\ 631,310 \end{array}$ |
| :---: | :---: |
|  | 2,729, 058 |
|  | 1,047,140 |
|  | 3,776,198 |
|  | 1,418,723 |
| \$ | 5,194,921 |

$\$$
679,411
428,530
-------
$1,107,941$
819,100
------
$1,927,041$
$1,165,085$
--------
$\$ 3,092,126$
$========$

Stock Index Fund
Balance, June 30, 1994
Net change during year
Balance, June 30, 1995
Net change during year
Balance, June 30, 1996
Net change during year
Balance, June 30, 1997
$\left.\begin{array}{cc}\$ & 199,927 \\ (148,615)\end{array}\right)$

| \$ | $\begin{gathered} 197,771 \\ (128,370) \end{gathered}$ |
| :---: | :---: |
|  | 69,401 |
|  | 27,051 |
|  | 96,452 |
|  | 21,797 |
| \$ | 118,249 |


| \$ | $(2,156)$ |
| :---: | :---: |
|  | 20,245 |
|  | 18,089 |
|  | 19,021 |
|  | 37,110 |
|  | 33,352 |
| \$ | 70,462 |

International Stock Fund
Balance, June 30, 199
Net change during yea
\$
Balance, June 30, 1995
Net change during year
Balance, June 30, 1996
Balance, June 30, 1997

|  | 102,463 |
| :---: | :---: |
|  | 102,463 |
|  | 164,584 |
|  | 267,047 |
|  | 245,192 |
| \$ | 512,239 |

\$

| \$ |  |
| :---: | :---: |
|  | 106,627 |
|  | 106,627 |
|  | 202,640 |
|  | 309, 267 |
|  | 367,982 |
| \$ | 677,249 |

\$

Small Company Stock Fund

\$
\$
36,161
261,580
-------
261,580
353,995
--------
615,575
326,164
$----1-2$
$\$ \quad 941,739$
$=========$

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 5) RELATED PARTY TRANSACTIONS

All administrative costs of the Plan are paid by the Company. Brokers' commissions and fees, if any, incurred in connection with the segregated funds are paid by the Plan.

The Plan had the following transactions in the Flexsteel Common Stock Fund or in the Custodian's funds for the year ended June 30, 1997, 1996 and 1995 (shares in parentheses):

| 1997: |  |  | COST OF |
| :---: | :---: | :---: | :---: |
| FUND | PURCHASES | SALES (1) | SALES (1) |
| Flexsteel Industries, Inc.Common |  |  |  |
|  |  |  |  |
| Stock Fund. | \$116,599(9,791) | \$ 11,969(1, 000) | \$ 11,969 |
| Common Stock Fund | \$334, 171 | \$ 83,244 | \$ 83,244 |
| Guaranteed Interest Account | \$326, 041 | \$ 711, 660 | \$ 711,660 |
| Private Market Bond and |  |  |  |
| Mortgage Account | \$ 87,350 | \$ 94,571 | \$ 94,571 |
| Stock Index Fund | \$ 5,510 | \$ 17,065 | \$ 17,065 |
| Money Market Account | \$ 14,419 | \$ (20,316) | \$ (20, 316) |
| International Stock Account | \$108, 080 | \$ $(137,111)$ | \$(137, 111) |
| Small Company Stock Fund | \$158, 667 | \$ $(42,134)$ | \$ $(42,134)$ |
| 1996: |  |  | COST OF |
| FUND | PURCHASES | SALES (1) | SALES (1) |
| Flexsteel Industries, Inc.Common |  |  |  |
| Stock Fund. | \$229, 258(20,686) | \$ 89,019(7696) | \$ 89,019 |
| Common Stock Fund | \$297,542 | \$ 70,935 | \$ 70,935 |
| Guaranteed Interest Account | \$392, 830 | \$ 749, 717 | \$ 749,717 |
| Private Market Bond and |  |  |  |
| Mortgage Account | \$108,147 | \$ 98,946 | \$ 98,946 |
| Stock Index Fund | \$ 9,611 | \$ 1,581 | \$ 1,581 |
| Money Market Account | \$ 13, 284 | \$ 4, 848 | \$ 4,848 |
| International Stock Account | \$ 77, 860 | \$ $(86,724)$ | \$ $(86,724)$ |
| Small Company Stock Fund | \$111,116 | \$ $(136,147)$ | \$ $(136,147)$ |
| 1995: |  |  | COST OF |
| FUND | PURCHASES | SALES (1) | SALES (1) |
| Flexsteel Industries, Inc.Common |  |  |  |
| Stock Fund. | \$238, 920(21, 182) |  |  |
| Common Stock Fund | \$285,576 | \$ 90,627 | \$ 90,627 |
| Guaranteed Interest Account | \$443, 902 | \$ 237, 223 | \$ 237, 223 |
| Private Market Bond and |  |  |  |
| Mortgage Account | \$121, 977 | \$ 90, 276 | \$ 90,276 |
| Stock Index Fund | \$ 25,435 | \$ 174, 050 | \$ 174, 050 |
| Money Market Account | \$ 11, 785 | \$ (17, 113) | \$ (17, 113) |
| International Stock Account | \$ 28,916 | \$ $(73,546)$ | \$ $(73,546)$ |
| Small Company Stock Fund | \$ 38,848 | \$ $(186,571)$ | \$(186,571) |

[^0]
## CONSENT OF INDEPENDENT AUDITORS

## Flexsteel Industries, Inc.:

We consent to the incorporation by reference in Registration
Statement No. 33-1836 on Form S-8 as amended by Post-Effective Amendment No. 1 for the Flexsteel Salaried Employees' Savings Plan 401(k) of our report dated August 8, 1997 appearing in the Annual Report on Form 11-K of the Flexsteel Salaried Employees' Savings Plan 401(k) for the year ended June 30, 1997.

DELOITTE \& TOUCHE LLP
Minneapolis, Minnesota
September 24, 1997


[^0]:    (1) Amount is net of transfers

